THE NEW WOMEN IN CHINA

HOLDING UP THE ENTIRE SKY

A comprehensive look into who they are OCTOBER 10, 2017



GENDER EQUALITY IN CHINA - TIMELINE



1949
The Chinese Republic promotes women's equality



1980 Second Marriage Law attempts to stem discrimination



2012Activists bring social issues into public forums



1950 Mao's new marriage law



1990 - 2000 The unexpected consequences of the one-child policy



2015 China cracks down on feminists



CHINESE WOMAN KEY FACTS

Women are 48.6% of China's population. (China's total population is 1,37 billion, 2017)

More Women Are College Educated Than Before. Women represented just over half (51%) of tertiary graduates in 2014.

40% of working women in China are **hesitant** to have children in 2017.

63% of women worried that having children would significantly impact their career development.

Almost 50% of highly educated women (with post-secondary education) were unmarried in 2010, 10% higher than the percentage of unmarried and highly educated men.



EMBRACING ONE'S OWN VALUES AND CULTURAL HERITAGE

A FEW FIGURES – JWT 2016

88% of Millenials are **proud of national traditions** and customs

91% think it is important to hold on to family traditions

75% believe that traditions hold society together





EMBRACING ONE'S OWN VALUES AND CULTURAL HERITAGE

CONFUCIAN VALUES

- Filial piety
- Loyalty
- Benevolence, righteousness ...

CULTURAL HERITAGE

- Calligraphy
- Guqin traditional Chinese chord instrument
- Qipao
- Dragon robes (mang pao)
- Ancestral craftsmanship
- TCM

CHINESE WOMEN'S CONSUMER DRIVERS



(HEALTH/

EDUCATION)



HAVING

MORE FUN



LUXURY





THE NEW WOMEN IN CHINA

METHODOLOGY

Qualitative F2F IDIs

T1: Shanghai/Beijing, T2: Chengdu, T3: Dalian

- Sample size: 16
- 12 women, 20-35 years old
- High education, working, regular consumer of luxury and premium brands
- 4 women experts in their field: renowned sociologist, renowned blogger, VP wealth management, Grey advertising VP

Quantitative

T1, T2, T3

- Sample size: 600 interviews
- Women, 20 to 40 years old
- Social classes TOP 20%

THEY'VE COME ALONG WAY FROM THEIR PAST... AND THE PERCEIVED MISCONCEPTIONS OF THE WEST.

- OBEDIENT AND CONVENTIONAL
- NO IDEA OF GROOMING
- A VIRTUOUS, STAY-AT-HOME MOM, GENTLE, SUBMISSIVE, SELF-SACRIFICING
- NO CHOICES
- HUSBAND IS HER LIFELINE











秋瑾 Qiu Jin, xxx Women 's rights advocate, including anti foot-biding



宋美龄 Song May-ling, xxx 1st lady, symbol of sophistication



斯羽西 Yuesai, 1946 -1st to teach women beautification ... and to do it for themselves



THEY ARE PART OF A LONG HISTORY OF WOMEN...

...seizing the tradition in opportunity

that's existed since before Mao's "women hold up half of the sky"



...AND A MORE RECENT HISTORY OF ACHIEVEMENT...



H-Capital, Chen Xiaohong & Ruby LU

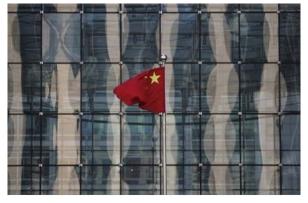


Lucy Peng, co-founder Alibaba



Zheng Xin, co-founder and CFO of SOHO China

- They hold 51% of senior management positions
- They are outstanding in venture capital (source Bloomberg Sept 2016)
 - launching more than 50% of all new Internet companies, helping fuel the technology boom
 - the largest venture capital fund ever raised by a woman is in Beijing, H-Capital ... run by a former librarian, Chen Xiaohong
- Some 550 publicly-traded companies have women on their boards; 2 of the 4 companies in the world with all-female boards are Chinese.
- **50% of the world's self-made** female billionaires are Chinese
- **14** made it to the Forbes Top 50 Most Powerful Women in 2016





They have defied a history that told them never to try.

...AND A PRESENT THAT TRIES TO DISCOURAGE THEM...



THEY PERCEIVE THEMSELVES AS ...



- THE COUPLE
- **AMBITIOUS & TAKING CONTROL OF HER LIFE** –CAREER PLAN, COMMANDS A PROFESSIONAL LOOK, AIMS FOR GLASS **CEILINGS**













SOPHISTICATED, WORLDLY, WITH TASTE

AND...

INDEPENDENT

STRONG WILLED

DRIVEN

COMPETITIVE

EDUCATED

DARING

CURIOUS

WITH FULL, FAST-PACED LIVES...













HAPPINESS

BEING YOUR OWN PERSON: self-creating, self-governing, self-actualizing

vs material wealth, status & power ... money being a means to an end



THEY REPRESENT OR ASPIRE TO A NEW MODEL OF EMPOWERMENT





THROUGH THEIR LIFE CHOICES, THEY ARE RESHAPING THE SOCIAL LANDSCAPE OF CHINA

Redefining working & breaking glass ceilings:

- "From working to live to living to work"
- From a good position to rising to the top of companies or becoming successful entrepreneurs



Redefining marriage:

- From mandatory to choice and the right to be single
- From submission to partnership and mutual respect

Redefining the mother's role and parenting:

- From the self-sacrificing nurturer to role model and inspiration
- From the performance model to encouraging their children to find their happiness

Redefining the status of the child:

From future necessity to an individual

THANK YOU



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We spoke with some amazing women.
Following in the footsteps of pioneers of women's rights and of individuality, they are writing their own stories and ploughing forward in a society that doesn't quite recognize their worth.

